



Lloyd Business School

Ladder Of Success

2 years Full-time Programme

POST GRADUATE DIPLOMA IN MANAGEMENT CORE (PGDM Dual Specialization)

Group Director Dr. Vandana Arora Sethi

Programme Duration PGDM Core (Dual Specialization) : 2 years



LLOYD BUSINESS SCHOOL, GREATER NOIDA

The Lloyd Business School was founded in 2004, guided by the philosophy of combining theoretical knowledge with practical applications in order to create skilled, highly trained and employable professionals. We are able to fulfill this mission by having a strong Industry connect.

Located in a quiet and lush green campus spread over 10 acres in Knowledge Park – II, Greater Noida, Lloyd is an AICTE approved, co-educational, institute.

We constantly strive to achieve its objectives of delivering quality education to students while ensuring their professional development through Professional Development Programs, On-job-Trainings, Corporate faculty sessions and exposure to multiple industries & sectors with which the institute has intensive tie-ups.

The strength of the Institute is in the niche and highly industry-integrated courses that it offers in the field of management under the combined aegis of renowned faculty members and highly respected corporate professionals. The Institute's proximity to some of the country's leading corporate houses & organizations provides an edge in integrating the classroom knowledge with professional experience.

About The Program

Lloyd Business School's PGDM is a 2-year full time AICTE approved course. The program offers dual specialization and intends to equip students with required managerial skills and knowledge with an eye to make them industry ready. The course offers dual specializations that empowers students' with versatility and confidence to leverage, emerging opportunities and drive business decisions in a global context. The dual specialization facilitates students to have an intense understanding and learning of cross-functional areas that in turn provides them an edge over other applicants in the job market.

The program is designed to impart contemporary strategic and operational business knowledge to the students in line with industry trends. The B School envisions to serve the industry with much needed pool of multi-talented and skilled managers mentored by renowned faculty members and highly renowned industry professional.





Why PGDM Dual Specialization?

The dual specialization is an excellent selection for sustainable career in the field of management. A student earns his specialization in any two areas of management with equal weightage. The student goes through eight papers of each specialization in trimester IV and V, which boosts his knowledge in dual areas of corporate structure. The employment opportunities of the students with dual specialization gets a hike as the spectrum of services an aspirant can render to the organization

Competency based Certifications

- Advanced Excel
- Soft-skills Development / Digital Marketing
- Foreign Language
- Specialization Based Certification -I
- Specialization Based Certification -II

Programme Highlights

- Dual Specialization
- Strong Industry Interface
- Contemporary IT tools of Learning

Specializations on offer

- Marketing
- Finance
- Human Resource
- Data Analytics
- International Business
- Operations
- Competitive Certification
- Live Projects
- Specialized Faculty

PROGRAMME OBJECTIVES

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- Develop an overall vision of the field of management.
- Understand the strategic importance of the management in an organization.
- Understand the processes and applications in the field of Management.
- Develop policies and practices in order maximize performance & efficiency by managing people.
- Attain managerial competence to help organizations derive significant propositions from the evolving field of management.

	MODE	DAYS	DATES	COMMENT
TRIMESTER I TRIMESTER II	On Campus	Mon-Fri	15 th June 2024	Academic lessons
TRIMESTER III	On Campus	Sat	to 15 th June 2025	Corporate / Expert Lectures / Workshop
SUMMER INTERNSHIP IN RELEVANT INDUSTRY			17 th June 2024 to 30 th July 2025	
TRIMESTER IV	On Campus	Mon-Fri	1 st August 2025	Academic lessons
		Sat	to 4 th November 2025	Corporate/Expert Lectures
TRIMESTER V	On Campus	Mon-Fri	10 th November 2025	Academic lessons
		Sat	to 1 st March 2026	Expert sessions
TRIMESTER VI	On Campus + Internship			Academic lessons & Practical Internships

PROGRAMME SCHEDULE

*Dates are tentative



CURRICULUM DESIGNED TO EXCEL

The programme is designed by LLOYD keeping in view the fundamentals & practical knowledge required by the future managers to meet the demands of the Industry.

Module of 2-Year Programme

Trimester I, II and III (Core)

General Management

- Principles and Practices of Management
- Organizational Behavior
- Legal Aspects of Business
- Global Business Environment

Marketing

- Marketing Management I
- Marketing Management II
- Strategic Management

Statistics & OR

- Statistics for Decision Making I
- Statistics for Decision Making II
- Operations Research
- Research Methodology for Management

Finance

- Financial Accounting for Managers
- Financial Management
- Tax Planning & Management
- Cost & Management Accounting
- Financial Modeling

HRM

- Human Resource Management
- Organization Behavior
- HR Metrics

Economics

- Managerial Economics
- Macro & Indian Economy

Entrepreneurship

• Entrepreneurship Development

IT for Management

- IT tools for Management I
- IT tools for Management II

Communication

- Business Communication I
- Business Communication II
- Managerial Communications Executive Communication

Trimester IV, V and VI (Specializations)

Data Analytics

- Foundation of Data Analytics
- Cognitive Analytics
- Predictive Analytics
- Optimization Analytics
- Social & Web Media Analytics
- Artificial Intelligence

Finance

- Credit Appraisal and Risk Management
- Indian Financial System
- Financial Planning and Personal Finance
- Security Analysis and Portfoilo Management
- Tax Planning Management & Auditing
- Project Management

HRM

- Strategic Performance Management
- Industrial Relations & Labor Laws
- Training and Development
- International HRM
- Compensation & Payroll Management
- Organization Development and Change Management

Marketing

- Integrated Marketing Communications
- Sales and Distribution Management
- Customer Behavior & IMC
- Service and Retail Marketing
- Brand Management
- Rural Marketing Management
- Digital Social Media Marketing

International Business

- Export & Import Documentations
- International Business Law
- Emerging Economies and Markets
- Information Security in International Business
- International Financial Management
- Cross Cultural Management

Operations

- Production and Operations Management
- Procurement and E sourcing
- Warehousing and Inventory Management
- Optimization Techniques
- TQM and Six Sigma
- Statistical Quality Control

CORPORATE RESOURCE CENTRE



Mr. Deepanshu Gupta is an Astute Professional with rich expertise in Placements and Training. He is a motivational Speaker and has done PGDM in HR from IMT Ghaziabad. He has Extensive expertise in developing & managing Corporate Relations including Campus Placements. He specializes in formulation and Implementation of Strategies related to Campus Recruitment Process and Corporate Relations. Before Joining Lloyd Group, he has been associated with some prestigious Organizations like ABES Ghaziabad and Sunder Deep Group of Institutions. He is taking care of Campus Placements with the Core Responsibility of placing the Students in Corporate of Highly Repute.As a HEAD-Corporate Resource Centre he has keen ability to understand the needs and objectives of hiring teams and provide qualified candidates for their open positions.Mr. Deepanshu GuptaHead Of Corporate Resource Centre

Mr. Deepanshu Gupta Head Of Corporate Resource Centre

Ms. Vaibhavi Singh is a dynamic young professional with Human resource and Marketing background. Her core competencies include data creation, management and maintenance. As part of the Corporate Resource Centre she is the first Point-Of-Contact between the students and the department, connecting the right opportunity with the right candidate.



Ms. Vaibhavi Singh Executive – T & P



ADMISSION DETAILS

Admissions process is based on a well – defined set of Eligibility Criteria that considers a student's previous academic performance, extra-curricular activities and individual personality.

The process begins with a preliminary short-listing of students whose applications meet our eligibility criteria. The application forms may be obtained online or at the Lloyd Campus.

The short listed students are invited on campus for an Online Test followed by a Group Discussion (GD) and Personal Interview (PI) with Institute Faculty and External Industry Experts. For candidates in distant locations, who cannot visit the campus personally, the PI is conducted telephonically or via Skype. For such candidates, our Admission Team also conducts a Virtual Campus Tour so that candidates may familiarize themselves with Campus Infrastructure and Facilities.

The selected candidates are offered admission in the course after completing admission formalities. The institute retains duly attested copies of the following documents:

• Certificate & Mark sheet of Class 10th / SSC.

- Certificate & Mark sheet of Class 12th/ HSC.
- Bachelor's degree Transcript & Mark sheets

Score Card (LMAT/ MAT/ XAT/ CMAT/ GMAT)

The Personal Interview is a major component of the Admissions Process where a prospective candidate is assessed in terms of capability, general awareness and confidence.

FEES STRUCTURE

Programme fees is Rs. 6,80,000/- per student, which is payable in 3 installments as per the schedule indicated. The payment schedule is as follows:

Registration (At the time of Admission)		Rs. 75,000/-
INSTALLMENT I	To be paid within 15 days	Rs. 2,15,000/-
INSTALMENT II	28th February 2025	Rs. 2,00,000/-
INSTALMENT III	30th June 2025	Rs. 1,90,000/-

AWARD OF DIPLOMA

Lloyd Business School(Approved by AICTE) will award a Post Graduate Diploma in Management to the students within 30 days upon having fulfilled the requirements of the programme and its successful completion

PLACEMENT HIGHLIGHTS



'Niyukti' Job Fest



Niyukti Job Fest brings hundreds of job aspirants and scores of recruiting companies together under one roof and gives them an opportunity to seek out the best match for each other, from each other.

Since four years of its inception, Niyukti, the Annual Job Fest of the Lloyd has hosted more than 4000 students and 150 recruiters every year. The dream "Sab ko Shiksha, Sab ko Rozgaar" of our Honorable Prime Minister could be realized only if some socially responsible organizations took it upon themselves for this noble cause.

The event's sole purpose is to "connect the right candidate with the right company for a bright career" and provide job opportunities for the soon-to-be-graduates as well as struggling-experienced students. Lloyd-Job-Fest is sumptuously publicized, covering a huge geographical arch and today attracts students from not just Uttar Pradesh, Delhi-NCR also Rajasthan, Orissa, Maharashtra, Tamil Nadu, Madhya Pradesh, Punjab and many more...





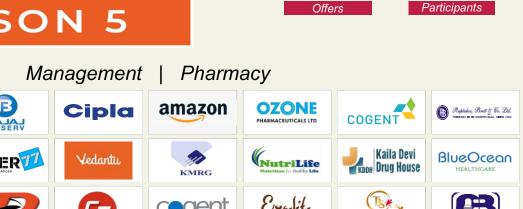






THE LEGACY 250 +04 Seasons Recruiters

5000 +



1000 +

B gsk **BAJAJ** FINSERV HIRING PARTNERS SUPER 77 Flipkart 🔀 Expelite $\langle \mathbf{a} \rangle$ cogent BRAND STORY ALKEM **Justdial** HOUSING.com RIDLEY 🔊 airtel S HIKEEDU AKUMS PROPTICE Alembic indiamarť USV PICICI PRUDENTIAL PROPERTYPISTOL i process जागरण सिटी ग्रेटर नोएडा **NIYUKTI - 2021** लायड में आनलाइन जाव फेयर 04 = दुनिया: 24 चंदी में भी लाख से अधिक कोटोना संक्रमित प्रदीप शर्मा ने मुंबई के लेटल में आजपा नेता से वाले को फिर से ... < 07 NIYUKTI - 2021 was conducted online on जासं, ग्रेटर नोएडाः कोरोना 10th April 2021 due to Covid-19 guidelines. वर्चुअव जॉब फेस्ट में विद्यार्थी व संक्रमण के बढ़ते खतरे के मद्देनजर नालेज पार्क स्थित कंपनियों में दिखा उत्साह लायड कालेज में आनलाइन जाब 50+ 200+ फेयर आयोजित हुआ। इसमें 90 ग्रेटर नोएड, 10 अप्रैल (देशबन्धु)। लीवड संस्थान में निश्चाक 2021 का आयोवन अध्यक्ष, सनोहर बिरानी और समूह निदेशक, इंटर्डिट्यूसा क कार्यहाने में संप्ला किया पाया निर्वाक 2021 का उन्द्रेश्वर उदावक्वी और प्रतिषध्यों के भीष रोवनार के असमों में बुद्धि करना और एक छन के नौषे मैंनेकसॅट और नियोक्ताओं से जुड्ने वे लिए वर्चुअल जॉब फेस्ट नियुक्ति -2021 क आयोजन किया। लगभग 2000 से अधिव पंजीकरण, 90 से अधिव से अधिक कालेजों के दो हजार **Recruiters Final Selection** से अधिक छात्रों ने पंजीकरण कराया । करीब 50 से अधिक नामी 2000+ हॉलेज और 50 से अधि हंपनियों भाग लिया। प्रमु कंपनियों ने अपनी उपस्थिति दर्ज कराई। आयोजन लायड समह के अध्यक्ष मनोहर थिरानी व निर्देशिका **Registered Candidates** लिमिटेड,ब्लू ओश केयर प्राइवेट वि केडीएचएच लिमिटे कंपनी शामिल हुई। डॉ.वंदना अरोडा सेटी के नेतत्व रोजगार क अवस्था न कुन करना और एक इन के नोचे मैनेजमेंट और फार्मास्युटिकल क्षेत्र से सर्वश्रेष्ठ और किफायती कोरोनावायरस म प्रतिभा लाना है। बढते कारण, इस वर्ष रहामारी के लॉयड ने में हुआ।











For Admission/Application/Enquiry :

Lloyd Business School

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